

ROLE ID	HCC/11/2023/01
ROLE	HEAD, CREDIT CONSULTING LAGOS, NIGERIA FULL TIME/ONSITE
INDUSTRY	FINANCIAL SERVICES

Our Client, a leading player in the financial services sector, is seeking to engage an experienced and suitable candidate to fill the position of Head of Credit Consulting.

Responsibilities

- Lead the Credit Management & Advisory department, and provide the required vision, knowledge, and expertise.
- Achieve and deliver the goals and objectives for Credit Management and Advisory services as articulated in the Business Plan.
- Build internal capacity to deliver credit counselling, credit brokerage, collections and recovery, referencing/background checking, fraud management, and consumer support services to a wide range of institutional and individual customers.
- Market the client's brand, create visibility and acceptance for the company's credit management and advisory services, and generate new business for the company.
- Identify and assess the credit management and advisory needs of existing and prospective customers, and create and manage related value-added products and services.
- Supervise staff of the department, and ensure the professional and timely delivery of the department's mandate.
- Build a high-performance team across the various service lines, coach, inspire, and motivate staff of the department, and ensure alignment with the culture and ethos of the organization.

Requirements

- Bachelor's degree in any relevant discipline.
- MBA or M.Sc. in any related field would be an added advantage
- Minimum of 7 years of work experience, with at least 4 years of experience in a similar role
- Previous experience in banking and consulting with a specialization in credit risk management is required.
- Excellent written and oral communication skills.
- Technology savvy, and high level of proficiency in MS. Office (particularly MS. Excel)

Compensation & Benefits: Competitive and negotiable including pension and medical benefits.

Eligible applicants should forward their resumes to <u>recruitment@atmetzger.com</u>. The role ID or role description should be stated in the subject of the email.

Application deadline: **November 27, 2023**.